



JEFFREY KRIVIS  
MARIAM ZADEH

# Mariam Zadeh



Mariam Zadeh was an active trial lawyer in New York City until September 11, 2001, at which time her life was dramatically changed. She moved to Los Angeles, obtained her L.L.M. in Alternative Dispute Resolution from the Straus Institute for Dispute Resolution at Pepperdine University, and became a partner with Jeffrey Krivis. As a trial attorney, Mariam spent over a decade handling a variety of litigated disputes in California, New York and New Jersey, practicing for both the plaintiff and defense bar. She specializes in mediating employment, class action, life, health and disability, catastrophic personal injury and commercial matters. Mariam serves on the Board of Directors of the International Academy of Mediators and the California Dispute Resolution Council and has been featured since 2007 as a SuperLawyer in Southern California Super Lawyers magazine and since 2010 in the Best Lawyers in America for her steadfast commitment to achieving equitable results, her personal concern for the parties and her persistence and willingness to work at all hours to attain closure.

## *Articles and Publications:*

- “Mediation: Learn to Speak Your Adversary’s Language” - Plaintiff Magazine, February 2010
- “The Missing Link: Enhancing Mediation Success Using Neuro-Linguistic Programming” – Pepperdine Dispute Resolution Law Journal, Vol. 9: 3, 2009
- “The Five Steps to Maximizing Mediation Dollars” - CPR Alternatives, February 2008
- “Ten Tips on Maximizing Success in ERISA Mediations” - DRI, Life Health & Disability Newsletter, Summer 2007
- “To Tell the Truth in Deception, First Be Aware That It’s There” – Daily Journal, April 24, 2006
- “Common Ground” – Daily Journal, June 13, 2005

## *Workshops and Presentations:*

- Presenter, "How to Save the Doomed Employee" CELA Annual Conference, 2011.
- Presenter, “Mediating Disputed Health Insurance Claims,” ICA Annual Conference, 2010.
- Professor, “Improvitational Mediation” 3-Day Program for trial attorneys and judges, Pepperdine Law School/Straus Institute for Dispute Resolution, June 2009, 2008, and 2007.
- Workshop Leader, "The Mind of the Mediation Advocate," WEMED (Los Angeles), 2008.
- Presenter, "Improvitational Skills for Trial Lawyers," Arab-American Bar Association, 2008.
- Assistant Professor, “Advanced Mediation Course,” Pepperdine Law School/Straus Institute for Dispute Resolution, Spring Semester 2008 and 2007.
- Presenter, "The Missing Link: Enhancing Mediation Success by Understanding the Working Mind," Southern California Mediation Association, 2006.
- Presenter, “Debunking the Top Ten Mediation Myths,” Riverside County Bar Association, 2006
- Co-Workshop Leader, “Behind the Scenes at a Mediation,” Mediation Café Seminars, 2005.
- Trainer, “Advanced Mediation Skills,” Court of Appeal, Second Appellate District, 2005.
- Presenter, "Closing Techniques for Mediators," Southern California Mediation Association, Pepperdine Law School/Straus Institute for Dispute Resolution, 2004.
- Workshop Leader, “Advanced Negotiation Skills,” Safeco Insurance Company, 2004.
- Trainer, “Appellate Mediation Training,” Court of Appeal, Second Appellate District, 2004.
- Presenter, “When It All Comes Down to Money,” Court of Appeal, 2nd Appellate District, 2004.

## *Education:*

- Pepperdine School of Law: L.L. M. in Alternative Dispute Resolution. (2006) • Yeshiva University, Benjamin N. Cardozo School of Law: J.D. (1995) • New York University, Stern School of Business: B.S. (1993)

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*Also available in Northern California*

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